

TENDEN

TODD HANCOCK HAS
DOWNTOWN GRAND
HAVEN IN STITCHES AT
HIS ARTISAN SHOP

Photos and Story by Phil Eich, Storyville Social, as part of the Michigan Main Street Story Series "I started making clothing about 20 years ago. When I started, I wanted to make things I wore on a daily basis, like blue jeans and a button-up shirt. I'm self-taught, and I wore the first 100 things I made and didn't sell them as I was learning the techniques.

The construction techniques have taken me a long time to learn because they date back to the early tailors. There's a reason things were made that way—it made things last. Having the right machinery and tools combined with those construction techniques makes a huge difference in the quality of your product. It's been a lot of hard work, but I'm at the point where I'm confident in everything I produce.

At first, I had been selling on Etsy and at markets for a long time as a side gig while I also worked as a bartender. For a couple of years, I traveled to markets in Chicago, Detroit, Indianapolis...the whole circuit. But then we had a kid, the traveling took me away from my family, being away started to get to me.



Michigan Main Street Story Series | Page 1

So I opened a storefront, TENDEN here in Grand Haven, four years ago. TENDEN offers classic menswear with quality construction and fabrics sourced primarily from the U.S. and Japan. I also make accessories like tote bags, messenger bags, and duffel bags. I suppose I could be putting myself out of business, but I want to make a product that will easily last five to 10 years or more.

If I had opened my business in Brooklyn, Austin, or Portland, I would have competition on every other block. But here in Michigan, I could tell you of maybe five other people who are doing something similar. Along with it being my hometown and being around family, from a business perspective it made a lot of sense to open the shop here."

- Todd Hancock, owner of TENDEN





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