

# **Experience the Classic Beauty** of Downtown Charlevoix!

Shop, dine, and make memories year round in scenic downtown Charlevoix. Beautiful parks, fun events, and charming alleyways await your discovery just steps away from the shores of Lake Michigan.

2022 EDITION CHARLEVOIX MAIN STREET DDA 231.547.3257 downtowncharlevoix.com

# State of DOWNTOWN

6 Blocks

709 Public parking spaces

Housing units

874 Downtown workers

First-floor storefronts

**2** Restaurants

A Retail stores

% Storefront vacancy rate

2.7% Increase in property values
(increase from 2020–2021)

# Charlevoix Main Street is making a real difference.

Charlevoix Main Street DDA is at the heart of a movement to develop downtown Charlevoix as a beautiful, green, year-round community with a demonstrated commitment to the health and well-being of residents and visitors alike, and sustainable economic opportunities that invite active participation in all that Charlevoix has to offer.

#### **Downtown's Goals**

- Create the physical layout and amenities, and sustaining resources that demonstrate Charlevoix's commitment to year-round walkability and access to resources in the downtown.
- Develop a sustainable downtown that provides year-round economic opportunities to the greater Charlevoix community.
- Establish the foundation for a year-round economy by identifying opportunities to add year-round housing units to the downtown and establishing resources to encourage private investment.
- Bring businesses together to cooperate and coordinate resources to market downtown.



### TRANSFORMING CHARLEVOIX'S DOWNTOWN



Since 2019. Charlevoix Main Street DDA has assisted over 20 small businesses with bringing in over \$195,000 in grants from local, state, and federal resources



For the first time in years, Bridge Street storefronts are 100% occupied with long-term tenants, demonstrating an overall reduction in turnover in the downtown.



Charlevoix Main Street DDA won multiple awards for recent accomplishments including a certificate of recognition from Governor Grethchen Whitmer for the Junior Main Street program.

### REINVESTMENT STATS 2020-2021

PRIVATE INVESTMENT

Program to date: \$12,342,618



Façade & Building Improvements Program to date: 70



Businesse<u>s</u> Program to date: 67

### Community Profile

City of Charlevoix | 2021



Population









<sup>\$</sup>39.686



Median Age

51 years



lousing Units



**62%** Housing is occupied **57%** Owner-occupied 43% Renter-occupied

### Main Street is Helping Businesses Thrive

- · Alleyway Improvement Grant program
- · Downtown design guidelines
- · Downtown Housing Incentive program
- · Cooperative advertising campaign
- · Monthly business/building owner meetings
- · Bringing regional and statewide partners to the table for future redevelopment projects
- · Downtown Dollars Digital Gift Card program
- · Complimentary promotion in business directories and social media

"Main Street is an invaluable asset and I couldn't imagine my tours succeeding like it does without them. They are top notch in customer service and help us with everything—true heroes in my eyes!"

-Edith Pair, Owner, Mushroom House Tours

#### **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	3,849	6,234	15,844
Households	1,833	2,784	6,726
Median HH Income	\$45,369	\$52,318	\$57,933

#### **In-demand Businesses**

#### **Shopping & Retail**

Shoe store

Jewelry store

Arts, crafts, and hobby shop Sporting goods/fitness/bike shop Pet emporium

#### Food & Drink

Italian restaurant Mediterranean restaurant Coffee shop/bakery Specialty foods market Asian restaurant

# The future of downtown housing

Charlevoix Main Street DDA embarked on several initiatives to address the regional housing shortage affecting economic growth potential within downtown small businesses. With the creation of the Downtown Housing Incentive, becoming a certified Redevelopment Ready Community®, and participating in the Downtown Futures service, downtown Charlevoix is poised and ready for its next chapter: becoming a place where a variety of people can live year round. Get ready for some exciting years ahead!

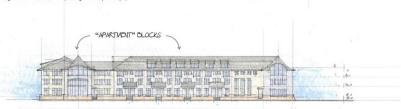
#### **DOWNTOWN EVOLUTIONS**

**DEMONSTRATIONS** 

Increased Downtown Housing

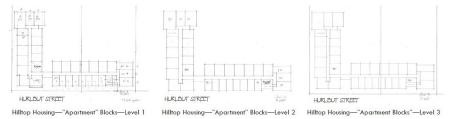


Hilltop Housing-North Elevation (along "Hilltop Alley")



Hilltop Housing—South Elevation (along Hurlbut Street

Like activating uses shown in demonstrations along downtown side streets, "shingle style" architecture is shown for the Hilltop Housing concept, with complementary materials, colors and features applied across the different styles of housing.

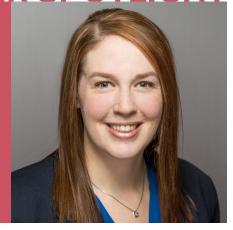


The Hilltop Housing demonstration recognizes that a development of this magnitude is likely to be implemented in phases. The diagrams displayed above show a configuration for "apartment" blocks, separated into two pieces to recognize, again, the likelihood of a staged implementation scenario on the Hilltop block.

### **::VOLUNTEER SPOTLIGHT**

"It's a great way to give back. I love to help with Restaurant Week and First Fridays because these initiatives help Charlevoix be a year round destination."

—Katherine Bitely,
Marketing Manager, Visit Charlevoix



# Social Connection





10,600+
Facebook Followers



2,700+
Instagram Followers



19,115+ Life in Charlevoix app users



**971+**E-newsletter subscribers

#### Volunteer Connection





671

Volunteer hours in 2020–2021



**15,219**Volunteer hour

Volunteer hours (Program to date)



\$18,070
Volunteer value in 2020–2021



\$409,848

Volunteer value (Program to date)

## In the Numbers







- Grants/foundation support
- City/county support
- DDA support
- Personal giving
- Property rent
- Promotion activities
- Operations
- Other/misc. activities
- Salaries/wages
- Debt Service: Marina Fund
- Property Maintenance

#### Charlevoix's Board of Directors

Chair: Maureen Owens Mayor Luther Kurtz Member: Kirby Dipert Member: Amanda

Member: Paul Silva

Wilkin Member: Sam Bingham Member: Sean Bradley Non-voting Student: Liam Dreyer

Member: Anne

Oosthuizen

Member: Ron Way

Executive Director: Lindsey Dotson, MSARP

## DOWNTOWN ALIVE

Charlevoix Main Street Events 2020-21

5,705

Est. event attendance

- Live on the Lake summer concerts
- Main StreetWednesday;Venetian Festival
- First Fridays
- · Ladies Night
- Men's Night
- Gift Local Holiday Shopping Contest
- · Buy Nearby Weekend
- MichiganDowntown Day
- Small Business Saturday



Live on the Lake summer concerts



Main Street Wed., Charlevoix Venetian Festival



First Fridays



Small Business Saturday Shoppers

# Michigan Main Street

## The Leader in Grassroots Economic Development

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a community-driven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

"Michigan Main Street has been so resourceful, which has led to opportunities for our small businesses that other towns cannot offer. This gives Charlevoix a competitive advantage and makes it a great place to own a business."

—Lindsey Dotson, MSARP Executive Director, Charlevoix Main Street DDA

## Real Impact.

The numbers prove it!



\$26,646,354

2020-21 Total Private Investment

\$346,519,759

Program to date



**\$12,929,313** 

2020-21 Total Public Investment

\$128,919,620

Program to date



**37,197** 2020-21 Volunteer Hours **810.704** 

Program to date



2020-21 New Businesses

1,622 Program to date

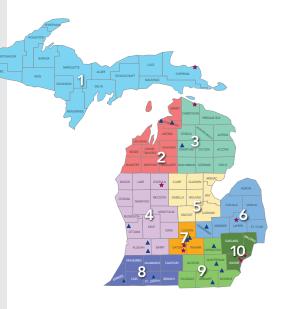


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2020-21 Façade & Building Improvements

**2,499** Program to date

## **Our Communities**



Select Level





