

#### The World's ONLY

Eat, shop, and play in Michigan's Island City

2022 EDITION EATON RAPIDS DDA/MAIN STREET 517.663.8118 cityofeatonrapids.com

## State of DOWNTOWN

9 Blocks

**31.3** Acres

107 Parcels

**7** Parcel owners

419 Public parking spaces

Residential units

**Restaurants** 

Retail stores

## Eaton Rapids Main Street is making a real difference.

Eaton Rapids Main Street desires to fill our historic downtown with vibrant businesses that are welcoming to families and young professionals. Our parks, rivers, and small town atmosphere invite people of all ages to linger and enjoy our downtown.

#### **Downtown's Goals**

- · A place to raise a family, pride in the community and country, togetherness, and a gathering place
- Respond to the community's value on country life, interest in the arts
- · Emphasis on family-friendly experiences
- Small business focused, retail that is locally made/sourced, unique stores and activities

#### TRANSFORMING EATON RAPIDS' DOWNTOWN



The purchase of an inflatable movie screen turns any space into a movie theater.



2021 saw the completion of a new riverwalk on the Grand River.



The DDA/Main Street façade grant assisted in the library's new awning.

## REINVESTMENT STATS 2020-2021

**PRIVATE INVESTMENT** 

\$32,400

Program to date: \$55,240



11

Façade & Building Improvements
Program to date: 18



1

New Businesses
Program to date: 3

#### Community Profile

City of Eaton Rapids | 2020



Population **5.245** 



Household **2.113** 



Median HH Income



\$49,921



Median Age

37 years



Housing Units

2,245



94% Housing is occupied62% Owner-occupied38% Renter-occupied

#### **Main Street is Helping Businesses Thrive**

- · DDA Façade Grant program
- DDA Economic Development grants
- · State/federal education coordination
- · State/federal grant coordination
- Development process navigation
- · One-on-one consultation

"The Main Street program has been incredibly helpful for all of the businesses downtown, not just mine. After the year we experienced, it was nice to have a one-stop shop available to navigate the rapidly changing environment."

-Mark McGee, Owner, Mark's Place

#### **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	5,966	5,966	9,362
Households	2,465	2,465	3,760
Median HH Income	\$63,779	\$63,779	\$74,974

#### **In-demand Businesses**

#### **Shopping & Retail**

Bookstore

Arts, crafts, and hobbies

Specialty foods Cards and gifts

Sporting goods/outdoors

#### Food & Drink

Bakery

Casual dining eatery
Brewery/brewpub

Italian restaurant

Steakhouse

#### **Main Street**

In 2020–2021, the Eaton Rapids Main Street team focused on driving traffic to our downtown. Through the use of targeted radio ads and social media campaigns, the DDA was able to set new attendance records at the downtown outdoor recreation center.



**VOLUNTEER SPOTLIGHT** 

"Volunteering with the Main Street program at the farmer's market is incredibly meaningful to me and the community. Having the space to provide fresh fruits and vegetables that have been grown by your neighbors creates a special connection."

> -Tammie Manchester, **Farmer's Market Volunteer**



#### **Social** Connection





#### Volunteer **Connection**





Volunteer hours in 2020–2021



Volunteer hours (Program to date)



olunteer value in 2020–2021/



(Program to date)

## In the Numbers

#### Income

## **Expenses**





- City/county support
- Management
- contract feed Memberships/
- fundraising
- Fund balance
- Design activities
- Economic vitality activities
- Operations
- Debt services

#### **Eaton Rapid's Board of Directors**

Board Chair: Don McNabb Vice Chair: Dr. William DeFrance Secretary/treasurer: Mike Carducci

Mayor: Paul Malewski Member: Dan Babbitt

Member: Dr. Kyle Booher Member: Dr. William Lindow

Member: Mark McGee Member: Rachel Willey

Executive Director: Jason Smith, MPA

# DOMNTOWN

**Eaton Rapids Main Street** Events 2020-21

- 4th of July parade
- Hometown Family Christmas
- Movies in the Park
- · Farmer's market
- WITL Concert Giveaway Remote



Eaton Rapids Farmer's Market



Eat and Rapids Event



Vaccination Clinic at the ER Market

Grand River Color Tour



## **Michigan Main Street**

### The Leader in Grassroots **Economic Development**

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a communitydriven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

"Main Street always has our back. After the year we've all been through, being able to share information and insight with Main Street and my colleagues, we had all the tools and best practices we could ever need."

—Jason Smith, MPA; DDA/Main Street Executive Director

#### Real Impact. Our Communities

The numbers prove it!



\$26,646,354

**Private Investment** 

\$346,519,759

Program to date



\$12,929,313

**Public Investment** 

\$128,919,620



37,197

2020-21 Volunteer Hours

810,704

Program to date



2020-21 New Businesses

**1,622** Program to date



2020-21 Façade & **Building Improvements** 

2,499 Program to date









