

# Come experience all downtown Wayland has to offer!

Explore our diverse mix of local shopping, dining and service options you won't find anywhere else.

2022 EDITION

WAYLAND MAIN STREET/DDA

269.525.2323

downtownwayland.com



## State of DOWNTOWN

**R** Blocks

23 Acres

**74.** Parcels

400 Public parking spaces

**53** First-floor storefronts

**Q** Restaurants

Retail stores

7.5% Storefront vacancy rate

# Wayland Main Street is making a real difference.

Downtown Wayland is an inclusive and appealing community that is open for business and fun; its engaging, well-lit storefronts proudly display historically restored façades and are filled with a diversity of food options, goods and services; its alleyways and mixed-use buildings are transformed into cool, multi-functional spaces, with walkways and green spaces creating a sense of place where everyone wants to be.

#### **Downtown's Goals**

- Target business development that supports downtown growth by increasing food and retail offerings that appeal to families, and shopping decision-makers.
- Strengthen and sustain downtown Wayland's sense of place to reflect that it is cool, desirable and open for business.
- Support a strategic use of existing and potential space to increase development opportunities for business and attractions.



## TRANSFORMING WAYLAND'S DOWNTOWN



During the pandemic, several businesses created unique outdoor dining areas through private investment and grants.



City of Wayland received \$115,034 in Community Development Block Grant (CDBG) funds for blight remediation needed for a building rehabilitation project located within the Wayland Main Street area.



MEDC MiPlace funding allowed Main Street to purchase and install new wayfinding signs in Wayland, a helpful resource for downtown visitors.

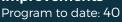
## **REINVESTMENT STATS 2020-2021**

PRIVATE INVESTMENT

Program to date: \$1,845,726



Façade & Building Improvements





**Businesses** Program to date: 31

## **Community Profile**

Wayland | 2021



Population

4,426



Households 1.750



Median HH Income



<sup>\$</sup>61.365



Median Age

35 years



lousing Units



96% Housing is occupied 68% Owner-occupied 32% Renter-occupied

## Main Street is Helping Businesses Thrive

- · Business startup services
- · Special events to attract visitors
- · Social media strategy for business exposure
- · Grant resources

- · Market data and analysis
- · Business education and workshops
- Cooperative advertising opportunities
- · Local and state façade rehabilitation programs

"While searching for office space, we were impressed with the sense of community and energy that Wayland Main Street brought to downtown. I live here. This is my community, my kids go to school here, and it feels good to now have my business contributing to the local economy."

—Aaron Wassenaar, Owner, Action Point Retirement Group

## **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	4,948	12,125	197,990
Households	1,950	4,558	71,140
Median HH Income	\$61,534	\$70,700	\$79,656

#### **In-demand Businesses**

#### **Shopping & Retail**

General/variety store Art. crafts and hobbies Bookstore Cards and gifts Women's clothing

#### Food & Drink

Mexican restaurant Steakhouse Casual dining eatery Bakery Healthy menu eatery

## **Connecting with Art**

Wayland Main Street is conducting a series of murals and art projects to increase public involvement, re-imagine public spaces, and highlight the importance of art within a community. These paint-by-number projects bring together artists of all ages and abilities creating a sense of community pride and fostering revitalization in a way that both catches the eye and sparks excitement for every person involved!



## **VOLUNTEER SPOTLIGHT**

"You should never pass up the opportunity to make a difference. Wayland Main Street happens because volunteers make it happen. If your vision or passion is to always try to leave a thing better than the way you found it, this is the place for you."

—Kelle Tobolic, Golm Insurance Agency



### Social Connection





3,430+



#### Volunteer Connection





Volunteer hours in 2020–2021



**22,267**Volunteer hours

(Program to date)



**\$20,305**Volunteer value in 2020–2021



\$599,650

Volunteer value (Program to date)

## In the Numbers





- Program activities
- City/county support
- DDA support
- Promotion activities
- Design activities
- Operations
- Debt service

#### Wayland's **Board of Directors**

President: Robin Beckwith Vice President: Daniel Jeffery Secretary/Treasurer: River Knoll

Mayor: Tim Bala

**Executive Director: Teryl Shields** 

Member: Jason Hancock Member: Anthony Winters Member: Tonya Lyons Member: Josh Otto Member: Karen Barnes

**Wayland Main Street Évents 2020-21** 

Est. event attendance

- Main Street Celebration
- Movies After Dark
- · Ladies On Main
- Farmers Market
- Art Hop





Farmers Market on Main Street





# Michigan Main Street

## The Leader in Grassroots **Economic Development**

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a communitydriven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

"I joined the Wayland Main Street DDA board because I believe in this organization and in our community. The board and committee members are passionate about developing and sustaining the downtown district. We implement the four point strategy approach to integrate our community's cultural asset and foster entrepreneurial development and living. Consider what your own skills and talents could offer this program!"

-Robin Beckwith, Board of Directors' President

## Real Impact. Our Communities

The numbers prove it!



\$26,646,354

**Private Investment** 

\$346,519,759

Program to date



\$12,929,313

**Public Investment** 

\$128,919,620



**37,197** 2020-21 Volunteer Hours

810,704

Program to date



2020-21 New Businesses

1,622 Program to date



2020-21 Façade & **Building Improvements** 

2,499 Program to date

