

# Our story should be yours too...

Downtown Three Rivers is your community, and we're doing all we can to make it a showpiece!



### State of DOWNTOW



# Three Rivers Main Street is making a real difference.

It started with a few people making investments in beautiful historic properties with great potential. It gained momentum when we joined the Michigan Main Street program. Five years into that, we are welcoming new businesses to our main street that match today's market demand for authentic, place-based, experience-driven business development in traditional charming downtowns like ours.

#### **Downtown's Goals**

- Expand and enhance collaborative relationships to stimulate investment in downtown Three Rivers.
- Leverage existing arts, cultural and entertainment assets to support development of new, creative spaces, businesses and live/work space to generate round the clock activity.
- Improve physical appearance of buildings and built environment of downtown Three Rivers to increase value and tax base.



### **TRANSFORMING THREE RIVERS' DOWNTOWN**



Partnered with Michigan Retailers Association in the "Buy Nearby Campaign" to educate consumers on the importance of shopping local and keeping your money in the Mitten.



PRIVATE INVESTMENT

Program to date: \$563,667



**OPEN** 

Façade Improvements Program to date: 17

**New Businesses** Program to dat<u>e: 27</u>

#### **Community Profile**

Three Rivers | 2019



Households

Median HH Income



\$**45,813** Median Age



**32.2** years



89% Housing is occupied 59% Owner-occupied 40% Renter-occupied



Community stakeholders participated in the "WeAreTR-Imagine 2040" planning initiative to help visualize future development with provisions for downtown growth, river development, and connectivity for all ages.



A local grant was established to recruit new retail to Main Street. The goal is to reduce the rate of vacancy on Main Street and to provide financial assistance to new business owners.

#### **Main Street is Helping Businesses Thrive**

- R2: Retail and Restaurant Grant
- Sign and awning rebate
- Design assistance
- Market data
- Friends of Main Street

- Meet Me On Main (business networking)
- Match on Main funding program
- State façade programs
- Retail recruitment grant

"Being a part of Downtown Three Rivers provides a sense of community. We work together and work hard to make Three Rivers the place where you, your employees, your family and neighbors desire to live, work, dine and play to our greatest potential!"

-Rob Vander Giessen-Reitsma, Owner, World Fare

#### **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	7,484	11,029	13,393
Households	3,034	4,499	5,493
Median HH Income	\$50,801	\$69,593	\$62,913

#### **In-demand Businesses**

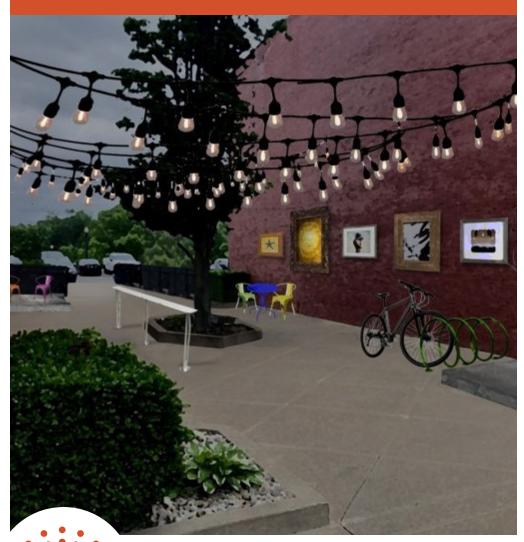
#### **Shopping & Retail**

Arts, crafts and hobbies Kitchen, home and gifts Vintage/re-purposed goods Specialty foods General/variety store Food & Drink

Bakery Asian Deli/sandwich shop Steakhouse Mexican

## **Connecting with Art**

The East Alley is a project that will convert the existing east parking lot walk-thru to a public, vibrant, outdoor space with bistro seating, market lights, local art, and staging for live music. The project was made possible by MEDC's Public Spaces Community Places program.



#### **2019 Pulse** of Downtown



Visit downtown Three Rivers most often for dining



Described recent trends in downtown Three Rivers as improving or making progress.

past year.

Said the frequency of their visits to downtown Three Rivers increased during the







2,317 Volunteer hours in 2018-2019





**\$57,577** Volunteer value in 2018-2019



\$**520,732** Volunteer value (Program to date)



### **VOLUNTEER SPOTLIGHT**

"As a longstanding member of the Three Rivers community, I enjoy being part of a grass roots team bringing diversity and a new set of eyes and ears. I have a heart for downtown Three Rivers and feel responsible to serve in the community wherever that may be."

> -Lolita Foster, Ambassadors for **Christ Church and DDA Board Member**



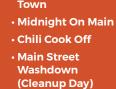
## **Three Rivers Main Street Events 2018-19**



#### Est. event attendance

• Sass in the City	۰Ch
• Upstairs	То
Downstairs Tour	۰Mi
• Adult Halloween	۰Ch
Crawl	• Ma
Harmony Fest	Wa

Trivia Night



ristmas Around



Ladies getting their Sass On



Rockin' the block at Harmony Fest



Christmas Around Town carriage



Member: Janna Gatton

Member: Lolita Foster

Community cleans up together

## **Michigan Main Street** The Leader in Grassroots **Economic Development**

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a communitydriven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

ActionStateActionS	"We partner with Michigan Main Street because downtown Three Rivers is a success story waiting to happen. A remarkably intact and charming historic district, parks and rivers, and a vibrant community of artists, historians, makers and entrepreneurs. Our best is yet to come, and with the partnership with Michigan Main Street we will make it happen!" -Tricia Meyer, Executive Director, Three Rivers DDA/Main Street
2018-19 Total Public Investment \$99,427,926 Program to date 109 2018-19 New Businesses 1.408	Our Communities
Program to date 100 2018-19 Façade Improvements 1,388 Program to date	2 Constant Wurjeind Desitors Canada Constant Canada Constant Canada Constant
49,092 2018-19 Volunteer Hours 739,831 Program to date Three Rivers'	Select Level Master Level
Board of Directors Chair: Andrew George Vice Chair: Mike Hogoboom Secretary: Sherri Rivers Treasurer: Tim Raakman City Manager: Joe Bippus Member: John Wolgamood Member: Colin Monroe	MICHIGAN MICHIGAN MICHIGAN ECONOMIC DEVELOPMENT CORPORATION