

# **Experience the Classic Beauty of Downtown Charlevoix!**

Shop, dine, and make memories year round in scenic downtown Charlevoix. Beautiful parks, fun events, and charming alleys await your discovery.

2020 EDITION

CHARLEVOIX MAIN STREET DDA 231.547.3257 downtowncharlevoix.com



# State of DOWNTOWN

6 Blocks

709 Public parking spaces

First-floor storefronts

**68** Residential units

**Restaurants** 

**39** Retail stores

**2,429** Boats in marina in 2019

5% Storefront vacancy rate

70% Businesses open year-round

# Charlevoix Main Street is making a real difference.

Charlevoix Main Street DDA is at the heart of a movement to develop downtown Charlevoix as a beautiful, green, year-round community with a demonstrated commitment to the health and well-being of residents and visitors alike, and sustainable economic opportunities that invite active participation in all that Charlevoix has to offer.

#### **Downtown's Goals**

- Create the physical layout and amenities, and sustaining resources that demonstrate Charlevoix's commitment to year-round health and wellness/healthy living.
- Develop a sustainable downtown that provides year-round economic opportunities to the greater Charlevoix community.
- Establish the foundation for a year-round economy by expanding shoulder season activity.
- Bring businesses together to cooperate and coordinate resources to market downtown.

#### TRANSFORMING CHARLEVOIX'S DOWNTOWN



Opened a publicly operated coworking space and business incubator in the downtown, called "The Vault," that had instant success and incredible community support.



Awarded nearly \$60,000 in façade grants since 2017 to help improve the appearance of 10 storefronts in downtown Charlevoix.



Worked with a new business to secure \$25,000 in grant funding for startup costs and equipment purchases through the Match on Main grant program.

# REINVESTMENT STATS 2018-2019

PRIVATE INVESTMENT

<sup>\$</sup>295,713

Program to date: \$5,366,448



Façade Improvements
Program to date: 30



3

New Businesses
Program to date: 48

#### **Community Profile**

City of Charlevoix | 2019



Population

2,450



1 201



Median HH Income

₹40,635 <sup>\$</sup>



Median Age

51 years



Housing Units



**67**% Housing is occupied **57**% Owner-occupied **43**% Renter-occupied

#### **Main Street is Helping Businesses Thrive**

- Monthly business/building owner meetings
- Cooperative advertising campaign
- Complimentary building design assistance
- Façade grant incentive program
- · Annual small business training
- Promotion through downtown maps/directories/website

"I look to Main Street as a cornerstone of my business. The opportunities offered, including grant opportunities, meetings and seminars, are amazing. Even when all you need is someone to bounce an idea off, Main Street is willing to help."

-Deidre Weller, Owner, Thistle

#### **Downtown Drive Time Markets**

	5 Minutes	15 Minutes	30 Minutes
Population	3,613	9,255	38,288
Households	1,713	3,985	16,152
Median HH Income	\$62,275	\$72,696	\$77,536

#### **In-demand Businesses**

#### **Shopping & Retail**

Shoe store
General/variety store
Arts, crafts, and hobbies
Home furnishings
Sporting goods/outdoors

#### **Food & Drink**

Italian restaurant
Bakery
Asian restaurant
Casual dining eatery
Healthy menu eatery

### **Connecting Youth** to Placemaking

Our alleys are already hidden gems, but the re-imagined Hoop Skirt alley offers residents and visitors a more connected, artistic, walkable, and welcoming downtown space. Together with local high school students and our community partners, we created an enchanting space for people to sit, shop, dine, and make memories in our downtown. Completed in June 2019, this project enhanced our mission to create a vibrant, strong, and economically viable downtown that is pedestrian-friendly.



#### **2019 Pulse** of Downtown



Visit downtown Charlevoix most often for dining

Described recent trends in downtown Charlevoix as improving or making progress.

73% Attended the Venetian Festival in downtown Charlevoix.

#### **Social** Connection







#### Volunteer Connection





Volunteer hours in 2018-2019



(Program to date)



olunteer value in 2018-2019



Volunteer value

(Program to date)

#### VOLUNTEER SPOTLIGHT

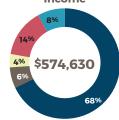
"I volunteer because it is rewarding to help other people accomplish a goal or a project. Everyone benefits when you give back to the community."

> -Luann Keinath, Chief Lending Officer. Charlevoix State Bank



#### In the Numbers





- City/county support
- DDA support
- Personal giving
- Other
- Property rent



- Promotion activities
- Other
- East Park/Marina bond debt payment
- Bridge Park building maintenance
- Salaries/wages

# DOWNTOWN

Charlevoix Main Street Events 2018-19

11,619

Est. event attendance

- · Spring & Fall Charlevoix Restaurant Week
- Live on the Lake Summer Concert Series
   & Buskers on Bridge Street
- Main Street Monday during Venetian Festival
- Buy Nearby Weekend
- · Small Business Saturday
- · Gift Local Holiday Shopping Contest



Holiday Parade and Tree Lighting



Merchant Open House & Hot Cocoa Contest



Main Street Monday during Venetian Festival



Charlevoix Farmers Market

# **Michigan Main Street**

## The Leader in Grassroots Economic Development

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a community-driven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

## Real Impact.

The numbers prove it!



\$19,426,752 2018-19 Total Private Investment

\$306,022,126 Program to date



\$10,352,395 2018-19 Total Public

\$99.427.926

Program to date

Investment



2018-19 New Businesses

1,408 Program to date



100 2018-19 Façade Improvements

1,388 Program to date



**49,092** 2018-19 Volunteer Hours **739.831** 

Program to date

## Charlevoix's

## Board of Directors Chair: Maureen Owens Vice Chair: Richard Member: Sa Member: Sa

Christner
Mayor Luther Kurtz
Member: Kirby Dipert
Member: Rick Wertz

Member: Sam Bingham Member: Sean Bradley Member: Amanda Wilkin

Member: Paul Silva Non-voting Student: Liam Dreyer "Michigan Main Street
helps strengthen Charlevoix
Main Street's value by providing
unique opportunities for our
property and business owners that
they wouldn't have if they were doing
business somewhere else."

-Lindsey Dotson, Charlevoix Main Street DDA,
Executive Director

### **Our Communities**





Master Level



