

2021 EDITION

Visit Mexicantown and Spice Up Your Life!

Located in Southwest Detroit, Mexicantown is known for its rich culture, great food, public art and its wonderful people.

SOUTHWEST DETROIT BUSINESS ASSOCIATION 313.842.0986



State of MEXICANTOWN



Mexicantown-Hubbard Communities Main Street is making a real difference.

The Mexicantown-Hubbard Communities Main Street, a program of Southwest Detroit Business Association, in collaboration with businesses, residents and community stakeholders, is implementing a comprehensive commercial district economic development plan to strengthen, market and promote its business district. Mexicantown welcomes everyone to respectfully enjoy its vibrant, colorful and distinctive Main Street and traditional events, its architecture and aesthetic reflective of its proud Latin American roots.

Mexicantown's Goals

- Enhance the physical environment to reflect a celebration of Mexicantown's history and heritage.
- Support Mexicantown as a welcoming, accessible, inclusive and respectful community for residents and visitors alike.
- Implement economic policies and practices that are equitable and reflective of Mexicantown's community values.



TRANSFORMING MEXICANTOWN-HUBBARD'S MAIN STREET



The Bagley Avenue and West Vernor Street streetscape improvements have created beautiful corridors with enhanced lighting, brick pavers, plantings, and decorations, where neighborhood businesses can thrive and where people feel safe and welcomed.



A partnership with City of Detroit was established for the planning and design of the Mexicantown multilingual wayfinding and welcoming signage.



The full reworking of the 20-year old Xochi's Gift Shop's Mexican designinspired façade includes a new awning, masonry work, and a large Huicholinspired mural.

REINVESTMENT STATS 2019-2020

PRIVATE INVESTMENT

Program to date: \$66,405



Façade & Building Improvements Program to date: 7



New Businesses Program to d<u>ate: 4</u>

Community Profile

Mexicantown-Hubbard | 2020



Population **1,819**



Households **732**



Median Age **33.7 years**



Housing Units **732**



100% Housing is occupied 29% Owner-occupied 71% Renter-occupied

Main Street is Helping Businesses Thrive

- Façade Improvement matching grant program
- Design and architectural assistance
- Small business technical assistance with Covid-19 relief and restart grants
- Small business technical assistance with city permitting, licensing, plan review, zoning variances and inspections
- Marketing and promotion services

- Bi-lingual (English/Spanish) business workshops and networking events
- Real estate advocacy services
- Day of the Dead Celebration brochure
- Bi-lingual food business workshops and certifications
- One-on-one mentorship and referral services

"By being involved, we have a collective voice to address issues, and define the work that is going to impact our Mexicantown community. Everybody is working together for the common goal!"

> –Omar Hernández, Mexicantown Bakery, Owner; Mexicantown Main Street Promotion Committee Member

Mexicantown Drive Time Markets

	1 Mile	3 Miles	5 Miles
Population	1,819	6,620	26,062
Households	732	2,460	9,565
Median HH Income	\$8,714	\$30,937	\$30,247

In-demand Businesses

Shopping & Retail

Mexican-made ceramic tiles and other home artisan interior design products Arts, crafts and hobbies Bookstore More specialty foods Vintage/repurposed goods

Food & Drink

Coffee shop Breakfast/brunch restaurant Healthy menu eatery Mexican restaurant Bakery

Connecting with the Community during Covid-19

Mexicantown has a long history of self-reliance, which has been sustained through generations of immigrant entrepreneurs and cultural traditions. This has created a sense of place and cultural identity for our local businesses and the community they serve. The Day of the Dead, a celebration of the life of those we love, has helped us create a strong foundation and identity, which contributes to a sense of belonging that enables people to connect, celebrate diversity, and unite.



2019 Pulse of Mexicantown



Visit Mexicantown most often for dining



Described recent trends in Mexicantown as improving or making progress.

24% Said the frequency of their visits to Mexicantown increased during the past year.





1,570+ Instagram Followers







502 Volunteer hours in 2019-2020

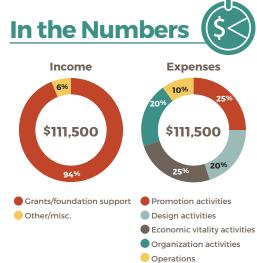
1,296 Volunteer hours (Program to date)



\$12,947 Volunteer value in 2019-2020



\$33,424 Volunteer value (Program to date)



VOLUNTEER SPOTLIGHT

"As an advisory board member, I am pleased that the designation greatly assists us to promote Mexicantown as a safe and diverse destination to live, work and play."

– Raymond Lozano, Mexicantown Main Street Advisory Board Member; Mexicantown Community Development Corporation, Executive Director



MEXICANTOWN Automatical Mexicantown-Hubbard Communities Main Street Events 2019–20

5,000 Est. event attendance

- 2019 Day of the Dead celebration
- 2019 Southwest Holiday festival
- 2019 Mexicantown Latino Cultural Center events
- 2020 Cinco de Mayo celebration
- 2020 Hispanic Heritage Month celebration



2019 Day of the Dead celebration



2019 Southwest Holiday festival



2020 Cinco de Mayo celebration



2020 Hispanic Heritage Month celebration

Marifer Calleia

Paula Carethers

Whitney Walton

Jacci G. Woods

Michigan Main Street The Leader in Grassroots Economic Development

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a communitydriven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

Real Impact.	"By designing and implementing a
The numbers prove it!	revitalization strategy that reflects the history and celebration of our culturally
\$13,851,279 2019-20 Total Private Investment \$319,873,405 Program to date	diverse community, we are creating a more welcoming, accessible, inclusive, and respectful environment for all." –Myrna Segura-Beltchenko, Mexicantown-Hubbard Communities Main Street, Director; SDBA, Director of Business District Development
<pre>\$16,562,381 2019-20 Total Public Investment \$115,990,307 Program to date</pre>	Our Communities
33,676 2019-20 Volunteer Hours 773,507 Program to date	Cutroir Born Cly Grand
Nome 87 2019-20 New Businesses 1,495 Program to date Number of the state 149	Burrit Hards Wryters Wryters Dontoren Langer Charling Charlos Eboningsto Store, Avoyon Main Then Reser
2019-20 Façade & Building Improvements 2,356 Program to date	Select Level A Master Level
Southwest Detroit Business Association Board of DirectorsChair: Michael OdomVice Chair:Tonia PatinoJoe CappyTreasurer:Steve WeinerSecretary: John SerdaMerlton BrandenbergMichael LynchMichael Lynch	MICHIGAN MICHIGAN DEVELOPMENT CORPORATION

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