

# The ONLY Eaton Rapids on Earth!

Our downtown welcomes you to eat, shop, and play on our island!

2021 EDITION EATON RAPIDS DDA/MAIN STREET 517.663.8118 cityofeatonrapids.com

### State of DOWNTOWN

Blocks

**31.3** Acres

7 Parcels

7 Parcel owners

Public parking spaces

Residential units

Restaurants

**7** Retail stores

**19**6% Storefront vacancy rate

## Eaton Rapids Main Street is making a real difference.

Eaton Rapids Main Street desires to fill our historic downtown with vibrant businesses that are welcoming to families and young professionals. Our parks, rivers, and small town atmosphere invite people of all ages to linger and enjoy our downtown.

#### **Downtown's Goals**

- A place to raise a family, pride in the community and country, togetherness, and a gathering place
- Respond to the community's value on country life, interest in the arts
- Emphasis on family-friendly experiences
- Small business focused, retail that is locally made/sourced, unique stores and activities

### TRANSFORMING EATON RAPIDS' DOWNTOWN



The purchase of an inflatable movie screen turns any space into a movie theater.



We celebrated our community returning to "normal" with a grand re-opening.



Jerry Robinson, from Mr. M's Pizza and Grinders, talks about his business at the radio remote broadcast.

### REINVESTMENT STATS 2019-2020

**PRIVATE INVESTMENT** 

\$22,840

Program to date: \$22,840



Façade & Building Improvements
Program to date: 7



New Businesses
Program to date: 2

#### **Community Profile**

City of Eaton Rapids | 2020



Population **5.093** 



Household



Median HH Income





Median Age

36 years



**Housing Units** 

2,245



94% Housing is occupied 62% Owner-occupied 38% Renter-occupied

#### **Main Street is Helping Businesses Thrive**

- · DDA façade grant program
- One-on-one consultation
- Resource connection

"Michigan Main Street has been great for our downtown. The program has helped my business stay on top of what's going on downtown Eaton Rapids and the areas around. It has helped my business find grants and other tools I need to stay up-to-date and competitive."

-Mark McGee, Owner, Mark's Place

#### **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	5,966	5,966	9,362
Households	2,465	2,465	3,760
Median HH Income	\$63,779	\$63,779	\$74,974

#### **In-demand Businesses**

#### **Shopping & Retail**

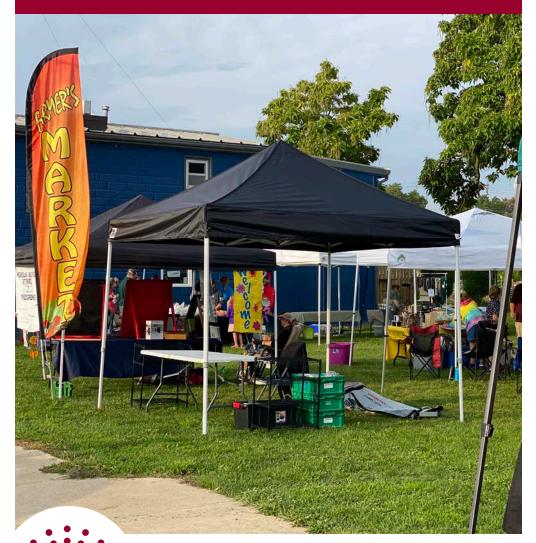
Bookstore
Arts, crafts, and hobbies
specialty foods
Cards and gifts
Sporting goods/outdoors

#### Food & Drink

Bakery
Casual dining eatery
Brewery/brewpub
Italian restaurant
Steakhouse

# **Connecting with Small Businesses During Covid-19**

During Covid-19, Eaton Rapids Main Street created a "playbook" with useful tools, tips, funding resources, and other items to keep businesses sustainable through the shutdown and beyond.



### 2020 Pulse of Downtown



65%

Visit downtown Eaton Rapids most often for dining

67%

Said they visited the Hometown Family Christmas in downtown Eaton Rapids

**32**%

Described recent trends in downtown Eaton Rapids as improving or making progress

18%

Said the frequency of their visits to downtown Eaton Rapids increased during the past year

### Social Connection





375+
Facebook Followers

### Volunteer Connection





145

Volunteer hours in 2019-2020



**|45** 

Volunteer hours (Program to date)



3,727

Volunteer value in 2019-2020



\$3,727 Volunteer value (Program to date)

### **VOLUNTEER SPOTLIGHT**

"Michigan Main Street is important to the forward trajectory of downtown Eaton Rapids. The partnerships, engagement and promotion of the programs offered and supported through the Main Street platform are meaningful and impactful, noticed by not only our businesses but patrons too!"

Lindsey Zeller,
 Quality of Life Director and Volunteer



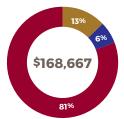
### **In the Numbers**





### \$168,667 \$2%

Expenses



- City/county support
- Other/misc.
- TIF taxes
- Fund balance
- Promotion activities
- Economic vitality activities
- Operations

# DOWNTOWN

Eaton Rapids Main Street Events 2019-20

460

Est. event attendance

- 4th of July parade
- Hometown Family Christmas parade
- Movies in the Park
- Shop Small Saturday
- Eaton Rapids Air
- · Farmer's market
- · Downtown grand re-opening



Farmer's market



Eaton Rapids Air



Downtown grand re-opening

### Michigan Main Street

### The Leader in Grassroots Economic Development

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a community-driven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

### Real Impact.

The numbers prove it!



\$13,851,279 2019-20 Total Private Investment

\$319,873,405

Program to date



\$16,562,381

2019-20 Total Public Investment

\$115,990,307

Program to date



**33,676**2019-20 Volunteer Hours **773 507** 

**773,507** Program to date



**87**2019-20 New Businesses

1,495 Program to date



149

2019-20 Façade & Building Improvements

2,356 Program to date

#### Eaton Rapids' Board of Directors

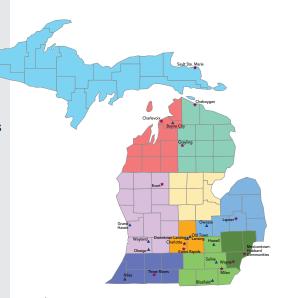
Chair: Don McNabb

Vice Chair: Dr. William DeFrance Secretary/treasurer: Mike Carducci

Mayor: Paul Malewski Member: Dan Babbitt Member: Dr. Kyle Booher Member: Dr. William Lindow Member: Mark McGee Member: Rachel Willey "Main Street has been instrumental in building and sustaining momentum in downtown Eaton Rapids. The tools provided have really helped us shine a bright spotlight on our unique downtown!"

-Jason Smith, DDA/Main Street Executive Director

#### **Our Communities**



★ Select Level

Master Level



