

## **Experience Downtown Milan.** It's Happening!

Our charming downtown is adorned with historic murals and buildings, one-of-kind shopping, casual dining, lively events and a friendly atmosphere.

2023 EDITION MILAN MAIN STREET INC. 734.395.3880 milanmainstreet.info

## State of DOWNTOWN

3 Blocks

Parcels

66 Parcel owners

Public parking spaces

First-floor storefronts

Residential units

Restaurants

Retail stores

# Milan Main Street is making a real difference.

Milan Main Street is leading a grassroots movement to restore economic vitality to our downtown. Together with volunteers, business and property owners, and community partners and stakeholders we are working to make downtown Milan an attractive and inviting place to live, work, and experience.

#### **Downtown's Goals**

- · Create a downtown that truly offers "something for everyone"
- Polish the built, physical environment of downtown Milan
- Build awareness for the vision for downtown Milan



### TRANSFORMING MILAN'S DOWNTOWN



Parklets convert parking spaces into vibrant gathering places, contribute to the aesthetics of the streetscape, and offer amenities such as seating, plantings, and bike racks.



The MOSA, Milan's social district, creates a more vibrant community by attracting visitors, increasing visit length and spend, and connecting people to businesses, events and one another.



Win the Window, a joint promotion with the Milan Chamber, encourages people to shop local during the holiday season. Shoppers earn stamps for every \$5 they spend at participating retailers, all for a chance to win a window filled with prizes valued at \$5,000 or more.

#### REINVESTMENT STATS 2021-2022

PRIVATE INVESTMENT

Program to date: \$2,166,694



Façade & Building **Improvements** 



Businesses Program to date: 29

#### **Community Profile**

City of Milan | 2022



Population 6,161



Households

2,499



**\$79.171** 



Median Age

**37.4** years



Housing Units 2,610



96% Housing is occupied

72% Owner-occupied 24% Renter-occupied

## **Main Street is Helping Businesses Thrive**

- · Façade grants
- · Sign grants
- · Main Street stories
- · Graphic design and marketing support
- · Win the Window
- · MOSA Social District
- · Small Business Saturday Champion
- · Parklet program
- · Billboard advertising

"We love running our small retail shop in downtown Milan because the local business development leaders are committed to supporting all entrepreneurs. Because of their dedication and partnership, we've watched the area evolve over the last few years into a vibrant, creative destination for folks in Michigan and beyond."

-Kim and Jen Hofer, Owners, Plum Tree Yarn Shop

#### **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	7,985	13,866	209,023
Households	2,615	4,753	83,947
Average HH Income	\$79,271	\$81,654	\$80,377

#### **In-demand Businesses**

#### Food & Drink

Casual eating eatery Italian restaurant Breakfast/brunch establishment Sushi Steakhouse

#### **Shopping & Retail**

General variety store Cards and gifts Vintage and repurposed goods Arts. crafts and hobbies Bookstore

## **Connecting with Music**

Live from Tolan Square, a summer concert series, brought live music to our downtown every Friday from June through September. The series connected people to one another and to our community through the sounds of rock and roll, blues, Irish music, Americana, jazz, show tunes, and more. Adults and kids sang along, danced together, and created unforgettable moments and memories.



#### 2022 Pulse of Downtown



Described recent trends in 52% downtown Milan as improving or making progress.

Said the frequency of their Said the frequency of the visits to downtown Milan increased during the past year.

#### Social **Connection**







Instagram Followers

#### Volunteer **Connection**





olunteer hours in 2021–2022





**\$35,608** unteer value in 2021–2022



(Program to date)

### **VOLUNTEER SPOTLIGHT**

"I love helping with Main Street events because of the sense of community that they foster in Milan."

—Amy Taylor (right)



#### In the Numbers





- \$116,656
- Program activities
- City/county support

Memberships/fundraising

- DDA support
- Design activities Economic vitality activities
  - Organization activities

Promotion activities

Operations

# DOWNTOWN

Milan Main Street Events 2021-22

8,491

Est. event attendance

- 3rd Thursdays
- Live From Tolan Square
- Wine Walk 2022
- · OKTOBE(e)RFEST
- Downtown Read Around
- Pop on Main StreetWin the Window
- Main Street
   Marathon: Friends
- Winter Blast Fireworks



3rd Thursdays (a community favorite)



OKTOBE(e)REST



Friends Marathon (90 continuous hours of FUNdraising)

"There is an unmistakable level of excitement and energy in our downtown. You can feel it. You can see it and hear it. People are connecting with place and with one another.

It is community building at its absolute best."

—Jill Tewsley, Executive Director, Milan Main Street

#### **Milan's Board of Directors**

Chair: Jessica Meingasner Vice Chair: Carrie Ritchie Treasurer: Chris Baker Secretary: Aby Cryderman Mayor/Member: Ed Kolar Member: Annie Baldwin Member: Jade Smith Member: Liz Smith Member: Debbie Splitt Member: Tony Thompson Member: Shannon Dare Wayne Executive Director: Jill Tewsley

## **MICHIGAN MAIN STREET**

A Network of Leaders in Grassroots Economic Development

#### Real Impact. | The numbers prove it!



\$60,607,647 2021-22 Total Private Investment

\$407,127,406

Program to date



\$8,138,196

2021-22 Total Public Investment

\$137,057,816

Program to date



**41,186** 2021-22

2021-22 Volunteer Hours

**851,890** Program to date

ours 151.890



131 2021-22 New

**Businesses** 

1,753

Program to date



2021-22 Façade & Building Improvements

2,673

Program to date

## MICHIGAN MAIN STREET CENTER

Michigan Main Street

provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a community-driven, comprehensive strategy

encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.



## Our MMS Communities



★ Select Level

▲ Master Level

www.miplace.org