

## Experience historic downtown Milan.

Enjoy live music in the Square. Shop one-of-a-kind boutiques and stores. Grab a bite to eat. Stroll along the lakeside boardwalk. Visit with friends and neighbors.



# State of DOWNTOWN

3 Blocks
2 Parcels
6 Parcel owners





First-floor storefronts



Residential units



Retail stores

## Milan Main Street is making a real difference.

Milan Main Street is leading a grassroots movement to restore economic vitality to our downtown. Together with volunteers, business and property owners, and community partners and stakeholders we are working to make downtown Milan an attractive and inviting place to live, work, and experience.

## **Downtown's Goals**

- Create a downtown Milan that truly offers something for everyone.
- Polish the built, physical environment of downtown Milan
- Build awareness of the vision for downtown Milan



## **TRANSFORMING MILAN'S DOWNTOWN**



The sounds of live music filled downtown Milan all summer-long. "Live from Tolan Square" featured artists from around the region on third Thursdays and every Friday from June through September.

REINVESTMENT STATS 2022-2023



Win the Window, a partnership with the Milan Area Chamber, encourages people to shop local during the holiday season. The promotion resulted in nearly 2,500 entries and accounted for \$125,000 in local spending over four weeks in November and December.



A \$25,000 Match on Main Grant was awarded to Milan Main Street in support of Textiles Fabric Shop's expansion and relocation to the north side of East Main Street.

### **Main Street is Helping Businesses Thrive**

- 3rd Thursdays
- MOSA district
- Pop on Man Street
- Façade Grants

- Sign Grants
- Win the Window
- Small Business Saturday Champion
- Match on Main Grant

"Realizing I wanted to own my own bookstore was a gradual thing. When Borders closed, my husband Jeff and I thought someday we might open our own bookstore. That was 2011. We opened Adventure Ink in 2018. We do this because we have a passion for these things. We love it and we love talking to people."

#### – Laura Harvey, Owner, Adventure Ink

### **Downtown Drive Time Markets**

|                   | 5 Minutes | 10 Minutes | 20 Minutes |
|-------------------|-----------|------------|------------|
| Population        | 7,985     | 13,866     | 209,023    |
| Households        | 2,418     | 4,427      | 77,525     |
| Average HH Income | \$79,271  | \$81,654   | \$80,377   |

### **In-demand Businesses**

#### Food & Drink

Casual eating eatery Italian restaurant Breakfast/brunch establishment Sushi Steakhouse

#### **Shopping & Retail**

General variety store Cards and gifts Vintage and repurposed goods Arts, crafts and hobbies Bookstore

## PRIVATE INVESTMENT

Program to date: \$2,278,541



OPEN

Façade & Building Improvements Program to date: 55



### **Community Profile**













Q Median Age



Housing Units **2.610** 

**37.4** years

76% Housing is occupied
 95% Owner-occupied
 72% Renter-occupied

## **Connecting with Music**

Live from Tolan Square is a summer-long music festival, featuring local musicians, every Friday night from June through September. Enjoying live music in-person creates a sense of connection to place and improves mental, physical, and emotional well-being while supporting artists and boosting the local economy. Every week for 20 weeks, friends, neighbors and strangers of all ages came together in the heart of downtown Milan to sing along, dance, and enjoy the sounds.



### **2023** Pulse of Downtown



Visit downtown Milan



Described recent trends in 52% Described recent trends in downtown Milan as improving or making progress.

Said the frequency of their **33%** Said the frequency of the visits to downtown Milan increased during the past year.







829 Volunteer hours in 2022–2023



8.934 /olunteer hours (Program to date)



24,994 /olunteer value in 2022–2023



269,360 Volunteer value (Program to date)





## **VOLUNTEER SPOTLIGHT**

"I love helping with Main Street events because of the sense of community that they foster in Milan." -Amy Taylor (right)





"The connection people feel between themselves and the spaces they inhabit is directly related to the vibrancy and economic vitality of those places. Connection is something that is hard to quantify but it is absolutely something you feel and see when you are in our downtown. It's palpable."

—Jill Tewsley, Community Engagement Director, City of Milan

#### Milan's Board of Directors

\$17,485,873 2022-23 Total

**Private Investment** 

**\$424,613,279** Program to date

40.812

2022-23

Hours

Volunteer

892.702

Program to date

Chair: Carrie Ritchie Vice Chair: Aby Cryderman Treasurer: Chris Baker Secretary: Shannon Dare Wayne Mayor/Member: Ed Kolar Member: Annie Baldwin Member: Tony Thompson

Community Engagement Director: Jill Tewsley Main Street Director: Jessica Meingasner

## **MICHIGAN MAIN STREET** A Network of Leaders in Grassroots Economic Development

**Real Impact.** | The numbers prove it!



3rd Thursdays: Live music, vendors, food, and fun



Pop On Main Street on Small Business Saturday



Wine Walk



Golden Girls Marathon: 72 hours of FUNdraising



Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point

OPEN

Approach<sup>®</sup>, a community-driven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.



MICHIGAN ECONOMIC DEVELOPMENT CORPORATION **144** 2022–23 New Businesses **1,897** Program to date

\$9,639,829 2022-23 Total Public Investment

**\$146,697,645** Program to date

> 144 2022–23 Façade & Building Improvements

2,817 Program to date

### Our MMS Communities

www.miplace.org

Select Level

A Master Level