

# Discover the Charm of Downtown Howell

Discover a one-of-a-kind blend of independent dining, entertainment, and shopping experiences that are truly unparalleled!

2024 EDITION HOWELL MAIN STREET INC. 517.540.4240 downtownhowell.org

## State of DOWNTOWN

13 Blocks

Parcels

Public parking spaces

First-floor storefronts

Residential units

Restaurants

**28** Retail stores

Storefront vacancy rate

# Howell Main Street is making a BIG difference

Howell Main Street Inc. is dedicated to transforming downtown Howell into a vibrant, entrepreneurial, innovative, and sustainable community that caters to all. Downtown Howell embodies inclusivity, offering a haven for residents and visitors of all generations to enjoy an eclectic range of locally owned shops and dining options. It serves as a hub for diverse events and welcoming gathering spaces, cultivating the creation of cherished memories and a sense of belonging, ultimately transforming it into a place that embodies the essence of home.

#### **Downtown's Goals**

- Expand the physical environment and sense of place in downtown Howell to offer exciting, inclusive, and sustainable community gathering spaces for all
- Support and strengthen long-term, mutually beneficial partnerships and relationships with all stakeholders
- Target a mix of locally owned commercial opportunities that serve local residents and visitors alike



#### TRANSFORMING HOWELL'S DOWNTOWN



Rock the Block celebrated its seventh season, providing residents and guests a free live concert series during the summer.



Food Truck Tuesdays made lunchtime a delicious community event all summer long!



Oktoberfest returned to downtown Howell for a second year of authentic German dancing, food, music, and beer.

#### REINVESTMENT STATS 2022-2023

PRIVATE INVESTMENT

<sup>\$</sup>3,170,583

Program to date: \$29,425,844



Façade & Building Improvements
Program to date: 363



New Businesses
Program to date: 201

#### **Community Profile**

City of Howell | 2023



Population

10,172



4.586



Median HH Income

\$54,802



Median Age

**37.4** years



Housing Units **4.873** 



**94%** Housing is occupied **44%** Owner-occupied

**50%** Renter-occupied

#### **Main Street is Helping Businesses Thrive**

- · Local and state façade grant programs
- · Ribbon cutting and grand opening ceremonies
- · Pre-development assistance
- · Small Business Saturday Champion
- · Sign incentive grants
- · Downtown merchant meetings
- · Match on Main funding program
- Comprehensive downtown marketing plan

"The Howell Main Street organization is an integral part of the Howell downtown community. They provide support with social media, event planning, and much more. They help make downtown Howell a cohesive and pleasurable place to do business."

-Karen Wing, Owner, Heart of Michigan

#### **Downtown Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	16,299	39,198	148,542
Households	7,033	15,806	57,541
Median HH Income	\$62,828	\$78,836	\$91,154

#### **In-demand Businesses**

#### **Food & Drink**

Breakfast/brunch restaurant Farm-to-table restaurant Deli/sandwich shop Ethnic restaurant Casual dining eatery

#### **Shopping & Retail**

Bookstore
Arts, crafts, and hobbies
Wine and specialty foods store
Women's clothing
Home furnishings

#### **The Start of Something BIG!**

In 2023, downtown Howell saw a vibrant influx of new businesses, bringing renewed entrepreneurial energy and many grand opening celebrations. Diverse establishments, from artisanal cafés and boutiques, opened or expanded, and all contributed to the vibrancy of downtown. These enterprises breathed fresh life into the community, embracing Howell's unique charm, fostering unity, and attracting residents and visitors. This transformation established downtown Howell as the go-to destination for exceptional experiences, products, and services.









#### **2023 Pulse** of Downtown



Visit downtown Howell most often for dining

Described recent trends in downtown Howell as improving or making progress.

Said the frequency of their visits to downtown Howell increased during the past year.

#### **Social** Connection





15,920+ Facebook Followers



2.255+ Instagram Followers



2.350+ Twitter Followers



200+ TikTok Followers

#### Volunteer **Connection**





Volunteer hours in 2022–2023



60,760

Volunteer hours (Program to date)



<sup>ş</sup>61.898

olunteer value in 2022–2023



Volunteer value (Program to date)

#### VOLUNTEER SPOTLIGHT

Street Inc. because it allows me to connect with the community in a way that provides service to the businesses and residents of Howell, and beyond. It's also a way to be creative, have fun, and meet some remarkable people."

-Kim Schafer, 2023 Howell Main Street **Volunteer of the Year** 



#### In the Numbers



- Program activities
- DDA support
- Business support
- Personal giving
- \$166.000
  - Promotion activities
- Design activities
- Economic vitality activities
- Organization activities
- Operations

**Howell Main Street** Events 2022-23

Est. event attendance

- Applause Awards
- Holiday Storefront **Decorating Contest**
- Tournament
- Ribbon Cutting Ceremonies
- Food Truck Tuesdays
   Small Business Saturday
  - · Rock the Block
  - Food Truck Rally · Art in the Garden
  - Oktoberfest



Art in the Garden masterpiece



Holiday Ham celebrates Small Business Saturday



Storefront Decorating contest winner



Volunteer of the Year recognized at Applause Awards

"Comprehensive support provided by the Michigan Main Street Network, including customized strategic services, educational sessions and workshops, and state-wide community-to-community networking opportunities, are vital to the success of downtown Howell and communities throughout the state of Michigan."

-Kate Litwin, Howell Main Street Executive Director and COO

#### **Howell's Board of Directors**

President: Marc Harlow Vice President: Kim Schafer

Treasurer: Don Maiolatesi

Secretary: Richard Lim Member: Clark Gill

Member: Shannon Harvey

Member: David McDonald Outreach Coordinator: Lexie Wilcox

### **MICHIGAN MAIN STREET**

A Network of Leaders in Grassroots Economic Development

#### **Real Impact.** | The numbers prove it!



\$17,485,873

2022-23 Total **Private Investment** 

\$424.613.279

Program to date



\$9,639,829

**Public Investment** 

\$146.697.645

Program to date



40.812

2022-23 Volunteer Hours

892.702

Program to date



144

New **Businesses** 

1.897

Program to date



144

Façade & Building **Improvements** 

2.817

Program to date



#### **Michigan Main Street**

provides technical assistance to local communities as they implement the Main Street

Four-Point

Approach®, a community-driven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically



stronger and culturally diverse.

#### **Our MMS Communities**



Select Level

Master Level

www.miplace.org